

PRESS RELEASE

For immediate release

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Intelligence-led technology model key to delivering public service improvements

Intelligence-led technology is the key to delivering public service improvements, claimed Northgate Information Solutions, as it announced the completion of its acquisition of Service and Systems Solutions Ltd (Sx3), a leading provider of software and managed services to the public sector, for £155 million.

Northgate Information Solutions – the UK's fastest growing provider of community well-being and community justice applications and managed services – pledged that people and problem-solving are to be placed at the heart of the ethos of the newly expanded company. It called upon political parties to address the technology mistakes of the past and revive public services through a citizen-first strategy.

The newly expanded company will provide public service customers with a powerful partner to deliver efficiency and effectiveness over the next five years. Already working with four out of five local authorities and every police force in the UK, the company has strength and breadth across the regions and nations and is poised for further growth as it expands its delivery of innovative multi-agency solutions such as the MACCI project in Derbyshire.

Dave Meaden, Northgate's Managing Director of Public Services, said today:

"Technology is first and foremost about serving people – be they citizens or employees. Well-managed quality services connect with the citizen and are personal to them. By focusing on the individual citizen, public authorities that we have worked with have been able to deliver higher quality services whilst reducing costs.

"Northgate is committed to continuing the revival of public services. All too often the fiascos of the past were down to poor or inadequate leadership or failure to involve people in the vital process of change-management. Whoever wins the election can depend on a powerful new UK partner which will support the development of new responses to long-standing problems and help anticipate problems that may arise in the future."

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Notes to editors

1. Northgate Information Solutions is a leading provider of software and managed services to the public services and utilities markets. Northgate's task is to enhance public value through the intelligent use of people and technology, and to share in the economic and social benefits that this brings. With divisional headquarters in Hemel Hempstead and Belfast, Northgate has 25 major offices across the UK and six international offices. Founded in 1969, the company has over 3,300 employees. Northgate works in close partnership with government, criminal justice and public safety organisations and the utilities on a local, regional and national level.
2. Northgate Information Solutions works with four out of five local authorities and every police force in the UK. It is the leading provider of citizen relationship management solutions and managed services to local government. Its systems are used in managing over 1.5 million local authority and housing association properties. More than £17 billion of revenues and benefits are administered by its solutions. 40% of the UK electorate are registered using its systems. It is a major provider of managed services to the utilities. It works with eight out of the big ten water companies in the UK. It is the number one provider of managed services to the electricity industry in Northern Ireland which is responsible for the distribution and supply of electricity to nearly three quarters of a million homes and businesses.